



Do More With Your Devices

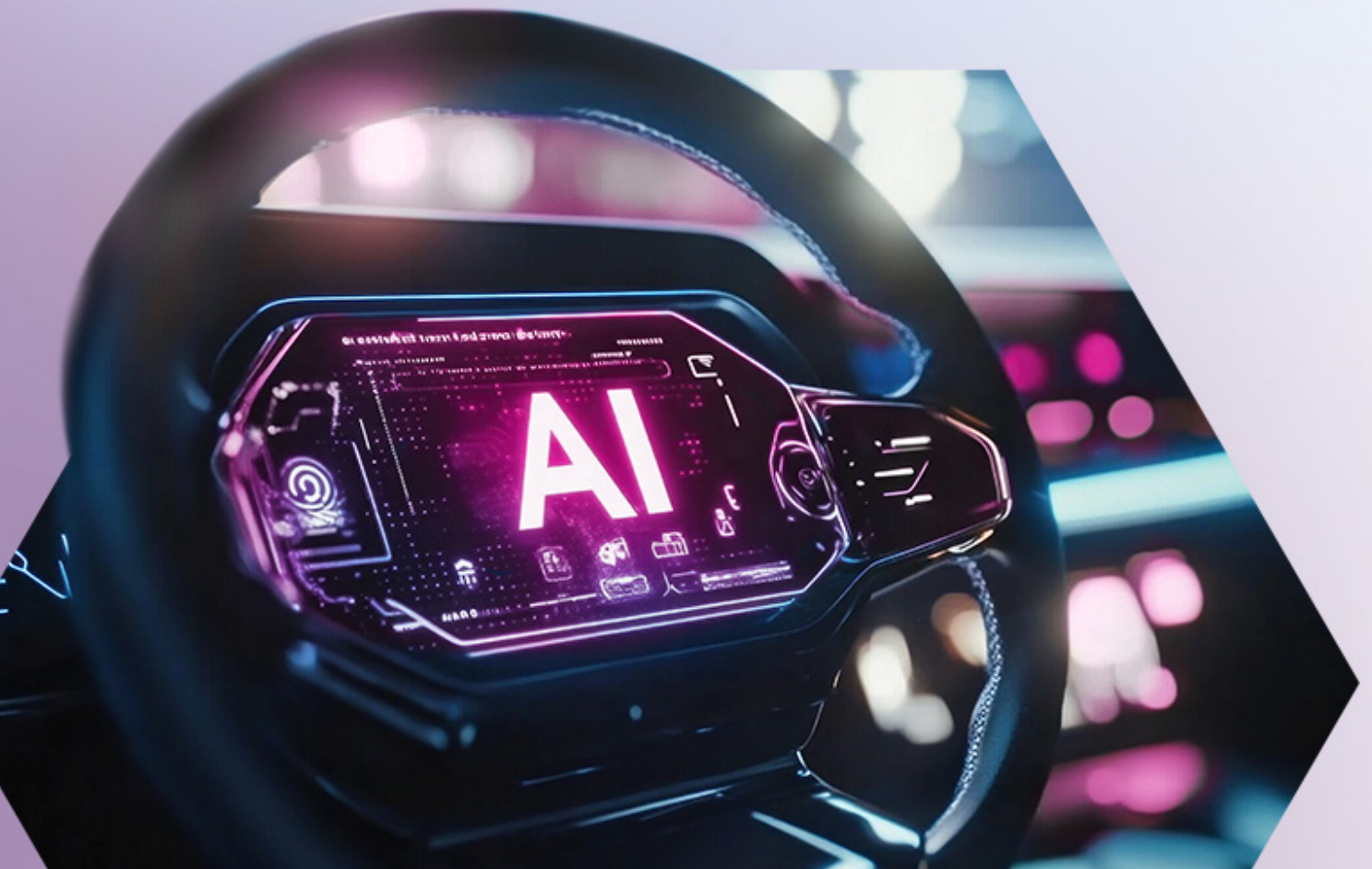
Meet your device goals
with Insight — your
leading Solutions
Integrator.



Start your (device) engine

Devices are the steering wheel of any organization's IT ecosystem. There are wheels, engines, and brakes that support it, but without the steering wheel, your IT environment would be directionless. Modern device ecosystem challenges, security concerns, and the introduction of AI PCs are shifting the road, making it difficult for organizations to keep ahead of what's next.

Let's look at the biggest challenges on your road to modernizing your device fleet, how to overcome road bumps, and how Insight can help you stay ahead of the competition.



Understanding potential device challenges

A solid device strategy is critical for the success of your organization – and the impact of your device approach reaches far beyond what happens in IT. When your device ecosystem isn't at its best, it can take financial and mental tolls on your organization. Here are some common device challenges organizations encounter:



Increasing costs ▶ Everyone is being asked to do more with less. Legacy technology and inefficient device lifecycle processes drive up costs – pushing organizations to look for opportunities to lower costs and improve the device experience.



Support for legacy tech ▶ Legacy technology leads to poor end-user experiences, productivity losses, security concerns, and more expensive and difficult IT management. Whether it's aging Unified Endpoint Management solutions, legacy imaging, old devices, or Windows® 10 end of support in October 2025, legacy technology creates technical debt that can be a nightmare for IT teams.



Poor end-user experiences ▶ Employees want to choose their own devices and have seamless device experiences. Outdated, fragmented, inefficient device strategies not only make this difficult for technical resources and end users, but also increase costs across the device ecosystem if not handled properly.



Procurement complexity ▶ Managing multiple OEMs, vendors, contracts, and more can make procurement processes lengthy and difficult. Whether you're doing a large-scale device refresh or just trying to map devices to personas, an inefficient approach to procurement paired with modern supply chain issues can strain your organization.



AI device adoption ▶ AI is the hot topic now and many organizations are pivoting to devices that support AI workloads. But some organizations are slow to adopt AI-ready devices because they lack knowledge about the benefits these devices provide and how they can improve their environment.



Advancing cyberthreats ▶ The threat of cyberattacks will never completely go away, and legacy devices can be the perfect target for hackers. Windows 10 is approaching its end of support and not updating to Windows 11 leaves you vulnerable to threats – on top of the struggle to address basic device security baselines.

67% of services decision-makers indicate they will increase spending on digital workplace services to improve efficiency and reduce costs.¹

More than three-quarters of IT decision-makers spend five to 25 hours a week updating and patching legacy systems.²

67% of business and technology professionals prioritize enhancing the employee experience.¹

The shift from **self-assembled to vendor-managed DaaS** is driven by the need to stabilize costs and reduce supply chain complexities.³

75% of employees believe AI-powered devices will keep their employers competitive.⁴

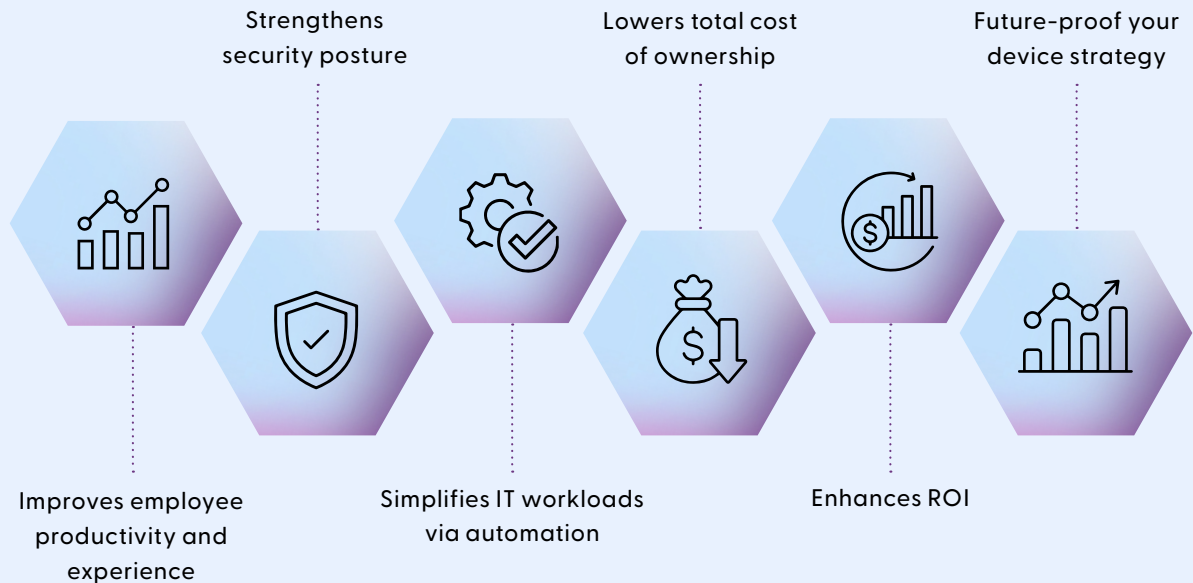
68% of organizations have experienced one or more endpoint attacks that successfully compromised data.⁵

The right device experience can make all the difference

Poor device experiences create unnecessary challenges. Imagine you waited weeks for a new device – only to discover you were provided a single desktop PC as a hybrid worker, or just a phone as an office worker.

These scenarios may be a bit dramatic, but the impact of having the wrong device experience for your role is very real.

How does the right device experience impact your organization?



Devices hold a lot of power over your organization. It's critical to understand their impact and how Insight can help you meet your device goals.

Where does Insight come in?

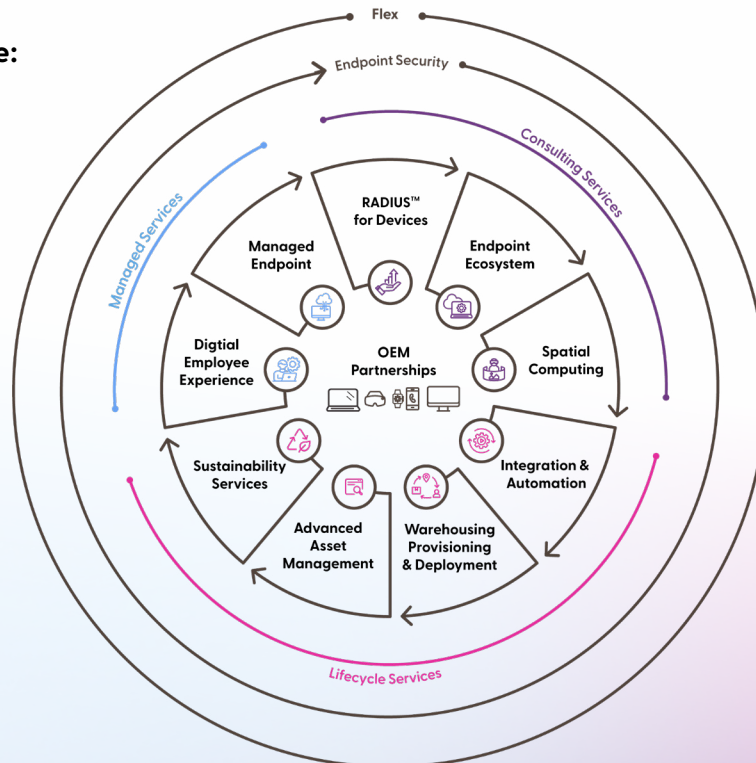
So, you've seen the impact of devices on your workforce, but how can Insight help?

Centered around our deep OEM partnerships, Insight offers the most [comprehensive device lifecycle services](#) available today. Our services provide your organization with better reporting and visibility across your device fleet and its lifecycle, complete support for endpoint management environments, data-driven insights for budget-friendly, sustainable device decisions, and more.

Trusted Tier 1 OEM Partners



Our offerings include:



Flex for Devices - a new approach to DaaS

Insight Flex for Devices, our approach to Device as a Service (DaaS), goes beyond the standardized costs for device and asset management that other DaaS solutions provide.

We add automation, Information Technology Service Management (ITSM) integration, proactive communications, and near real-time data intelligence for a complete device strategy that reduces total cost of ownership and improves experience. We've wrapped our essential services into a per device, per month price that includes:

Integration and automation ► integration with your ITSM and automation of orders and requests for Insight services

Warehousing services ► secure storage for fast shipping and cost control

Provisioning and deployment ► provisioning, configuring, staging, and kitting for devices

Device Performance Score (DPS) ► health and performance information for better device lifecycle and refresh decision-making

Lifecycle user communication service ► management of refresh and end-of-life schedules and end-user communications

Advanced asset management ► detailed asset information through aggregation of data to provide a complete picture of your device fleet

Sustainability services ► efficient retrieval, break/fix, repair, refurbishment, and restocking of devices to drive sustainability

Insight device lifecycle services by the numbers



1.2 million devices configured in 2024



600,000 sustainability (break/fix, warranty) events in 2024



12 million pieces shipped from our facilities in 2024



\$2.8 billion in total device-based product sales in 2024

\$1.6 billion in sales for devices with an OS (notebooks, desktops, handhelds, mobile, and wearables)



94% of the U.S. population can be reached within two business days via ground freight from our strategic hubs in Hanover Park, Illinois, and Fort Worth, Texas

Reduce complexity, optimize costs, and regain control of your fleet with Insight Flex for Devices.



Experience the **Insight** difference.

For 35+ years, Insight has been an industry-leading Solutions Integrator and has offered a wide range of services that cover the entire lifecycle – from procurement to end of life. Insight also leverages our broad and deep partnerships with leading tech providers to give you access to a comprehensive ecosystem of devices and solutions.

Interested in learning more? Insight provides an [ROI calculator](#) to see how much you can save with our device lifecycle services. If you're ready, talk to an Insight specialist today to see how Insight can help you meet your device goals.



Scan the QR code
to get started.



About Insight

Insight Enterprises, Inc. is a Fortune 500 Solutions Integrator helping organizations accelerate their digital journey to modernize their business and maximize the value of technology. Insight's technical expertise spans cloud and edge-based transformation solutions, with global scale and optimization built on 35+ years of deep partnerships with the world's leading and emerging technology providers.



1.800.INSIGHT | insight.com

Sources:

¹ Forrester. (2024). The State of Digital Workplace Services.

² Wilkinson, L. (2024, July 19). Legacy Tech Upgrades Cost the Average Business Nearly \$3M Last Year. CIO Dive.

³ Gartner. (2024). Market Guide for Desktop as a Service.

⁴ Insight. (2024). Insight Intelligent Technology Report: Quantifying Employee Attitudes Toward AI-Powered Devices.

⁵ Harris, C. (2025, Jan. 3). 50 Endpoint Security Stats You Should Know in 2025. Expert Insights.